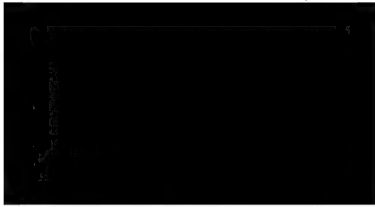


20 December 1962

Please Reference:
ZW-1054

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Subject: [REDACTED] **Proposal for Air Bearing Drier**

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1. [REDACTED] submits herewith an unsolicited proposal for a film drier which incorporates the application and use of air bearings and rotating vacuum capstans in lieu of the film idling and drive rollers used in the conventional [REDACTED] driers. The application of air bearing plenums provides, for all intents and purposes, a friction free system and extends impingement drying to its ultimate efficiency. The contact of emulsion with any solid surface is prevented providing freedom for the film to float through the drying section without strain or tension.

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2. The [REDACTED] air bearing drier is designed to be used with [REDACTED] model HTA/1 film processor or as an independent unit. The load spool is a removable unit when the drier is used with the processor. Complete details of the [REDACTED] air bearing drier are discussed in the technical proposal submitted herewith as enclosure (1).

3. The foregoing drier can be furnished for a firm fixed price of [REDACTED] each for the first unit. A price quotation for additional quantities will be furnished subsequent to the design and manufacturing of the first unit. The above price quotation is based upon the following terms and conditions.

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a) Delivery - [REDACTED] 130 days from receipt of contract.

b) Terms - 1/2 of 1% 15 days, net 30 days.

c) Price and delivery subject to modification if not accepted within 60 days.

Declass Review by NIMA/DOD

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4. [REDACTED] appreciates the opportunity to submit its products and capabilities for your consideration and requests that [REDACTED] Manager, Contract Administration, be contacted in the event that further information is required.

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ORIGINAL SIGNED BY,

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[REDACTED]
Vice President and General Manager

FCM:gw
Enclosure